CASE STUD

Invest Chattanooga

A public enterprise in Chattanooga deploying \$20 million in city funds to build permanently affordable rental units.

City: Chattanooga, TN

Purpose: To leverage local resources and public-private partnerships to catalyze mixed-income development and create permanently affordable rental units.

Lead Stakeholders: City, Philanthropy

Process: Recognizing that federal programs alone would not meet affordable housing needs, the City of Chattanooga allocated \$20 million in general fund dollars to seed a revolving Housing Production Fund.

The City also launched Invest Chattanooga, a nonprofit subsidiary of the Housing Authority, to partner with developers and investors to catalyze mixed-income development at the speed of the market.

Invest Chattanooga serves as the limited partner in its developments, providing low-cost construction loans covering up to 25% of project costs. As a public enterprise, Invest Chattanooga brings other cost savings to its partnerships, like access to favorable senior loans, property tax abatement, and publicly-owned land. This allows a portion of units to be rented at below-market rates.

Outcomes:

- Targeting 20% of units to be affordable at 50% AMI and 10% of units to be 50-100% AMI.
- Because Invest Chattanooga will own the property long term, units will be affordable in perpetuity.
- Invest Chattanooga was funded in January 2025 and is looking for its first investments.

